

EVENT OVERVIEW

On Saturday, May 4, over 150 Houstonians gathered to celebrate *Houstonia* magazine's first community BBQ and Blackberry Cobbler Competition at the reopening of a Bayou City Classic, D&T Drive Inn. Guests at this sold-out event looked on as four celebrated restaurants competed for the Best Cobbler title.

Participating restaurants included The Bird and The Bear with a butter and sugar blackberry cobbler; Gatlin's BBQ with a tangy twist on the classic cobbler (they cooked their blackberries overnight with cinnamon, salt and butter); Franks Americana Revival with a cobbler featuring a corn bread biscuit topping served with homemade vanilla bean ice cream and drizzled with honey; and Flying Saucer Pie Company with a Southern-style cobbler baked with crust on the bottom and top of the pie. Contest judges included three-time James Beard Award winner and *Houstonia* Food Editor Robb Walsh and celebrated Down House chef Benjy Mason; in addition, the guests voted for a People's Choice award. The winners were Franks (Judge's Choice) and Gatlin's BBQ (People's Choice).

Partygoers were also treated to a whole-hog feast Chef Mason had tended to throughout the night. He did the nose-to-tail carving honors right before dinner, and he also served baked beans and homemade mustard seed potato salad. Deep Eddy Vodka was on hand serving up specialty cocktails with their brand-new flavor Ruby Red, infused with real grapefruit, and guests also enjoyed ice-cold beer from St. Arnold Brewery.

Houstonia promoted the event using print, digital, and social media outlets. A re-cap of the event, including a spread of photos, was printed in the BeneFêtes section of *Houstonia*'s June issue. Pre and post-event coverage included blog posts by Robb Walsh and Cathy Matusow on houstoniamag.com Gastronaut blog.



WHOLE HOG FEAST & COBBLER SMACK DOWN: EVENT PHOTOS























PROMOTIONAL ELEMENTS: PRINT

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Houstonia. & DRIVE INS

FULL PAGE AD IN MAY ISSUE TOTAL IMPRESSIONS: 202,748

139

PROMOTIONAL ELEMENTS: PRINT

PEOPLE / PLACES / EVENTS / OPENINGS













the ENTERTAINMENT Vegas games; pig races; The Josh Abbott Band S.500 Fried oysters, pork belly taccs, and other apps from Pappas Catering

> **1,000** Guests

– Marcy De Luna

WHAT Houstonia Magazine's Community BBQ and Cobbler Competition

WHERE D&T Drive Inn, May 4 AMOUNT RAISED \$1,000-plus, for Foodways Texas

TREATS Whole-roasted hog and sides by the Down House/D&T crew; cobbler from Franks American Revival, (Judge's Choice), Gatlin's BBQ (People's Choice), The Bird and The Bear, and Flying Saucer Pie Shop; St. Arnold brews and Deep Eddy vodka cocktalis; cookies from Tiff's Treats

from Tiff's Treats **OVERHEARD** "Which one is Chris Cusack [of Down

House]? Everyone says he's so cute." – Sabrina Skiles

CATTLE BARON'S BALL: CHINH HOUSTONIA BBQ: RYAN TIETZ









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HALF PAGE SPREAD IN BENEFÊTES, JUNE ISSUE OF *HOUSTONIA* TOTAL IMPRESSIONS: 202,748

Bene**Fêtes** Houstonia.

WHAT 25th Annual Cattle Baron's Ball WHERE George Ranch Historical Park, April 27

AMOUNT RAISED S1.2 million THEME "Back to the Future" PASHION STATEMENT Marsha Parker's turquoise fringe dress, which she also wore to the ball in 1989



EVENT LANDING PAGE WWW.HOUSTONIAMAG.COM/BBQ IMPRESSIONS: 1,681



Houstonia Magazine's Community BBQ and Cobbler Competition



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A Community Barbecue

- Anto Party



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Fig. (per 1980)

PRE AND POST-EVENT COVERAGE ON HOUSTONIAMAG.COM GASTRONAUT BLOG DATE: 4/26, 5/8



POST EVENT PROMOTION PHOTO SLIDESHOW POSTED ON HOUSTONIAMAG.COM



E-BLASTS DATES: 4/30, 5/2, 5/4 AVERAGE OPEN RATE: 28.85% AVERAGE CLICK THRU RATE: 5.94% TOTAL IMPRESSIONS: 4,632

PROMOTIONAL ELEMENTS: SOCIAL MEDIA



Join us for our first Community 88Q and Blackberry Cobbler Competition as some of the city's local chefs compete in this specialty competition. The best part? YOU get to choose the winning cobbler! Taste, vote enjoy! http://houstoniamag.com/bbg





Get your tickets NOW to taste & vote for your favorite cobbler at Houstonia's first Community BBQ on Saturday, May 4. http://houstoniamag.com/bbq



FACEBOOK PROMOTIONS (1,832 FANS) DATES: 4/24, 4/26, 4/30, 5/1, 5/2 TOTAL IMPRESSIONS: 9,160



TWITTER PROMOTIONS(1,380 FOLLOWERS) DATES: 4/24, 4/26, 4/30, 5/1, 5/2, 5/3 TOTAL IMPRESSIONS: 8,280



PHOTOS BY DJU PRODUCTIONS POSTED TO *HOUSTONIA* FACEBOOK PAGE TOTAL IMPRESSIONS: 9,160

EVENT COLLATERAL





VOTING BALLOT DISTRIBUTED TO 150 EVENT ATTENDEES



EVENT COLLATERAL



WINNERS CERTIFICATES



CUSTOMIZED PHOTO BOOTH PRINT-OUTS BY DJU PRODUCTIONS 150 PRINTS

MARKETING REACH OVERVIEW

PRINT

DIGITAL

- Eblasts	4,632 Impressions	.\$3,500			
- Houstonia Magazine Facebook promotion	9,160 Impressions	.\$270			
- Houstonia Magazine Twitter promotion	8,280 Impressions	.\$100			
- Post-Event photo slideshow posted on houstoniamag.com					
EVENT COLLATERAL					

- Voting Ballots, Design, and Printing	
- Event Signage, Design, and Printing	150 Impressions\$500
- Wrap Book Design & Printing	\$500

EVENT PRODUCTION

- *Houstonia* Magazine events team draws on experience and relationships to produce cost-effective, efficient and crowd-pleasing results.

EVENT COORDINATION AND PRODUCTION 150 Attendees \$5,500

- Site plan: accurate measurement and design
- City Permitting: City of Houston license and permits
- Rentals: organize rental needs, place order and coordinate delivery, set-up and strike
- Décor: design and coordinate décor elements including floral and linens
- Photography: secure and coordinate roaming photographer

TOTAL	EVENT	VALUE		\$16,400
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TOTAL IMPRESSIONS 225,270